The Open Group Taipei Taiwan November 2013







You have a choice: you can either create your own future, or you can become the victim of a future that someone else creates for you. By seizing the transformation opportunities, you are seizing the opportunity to create your own future.

Vice Admiral (ret.) Arthur K. Cebrowski



Our Vision

Boundaryless Information Flow[™] □ achieved through global interoperability □ in a secure, reliable and timely manner

"Boundaryless does not mean there are no boundaries – it means that boundaries are permeable to enable business."



Our Mission



The mission of The Open Group is to drive the creation of Boundaryless Information Flow[™] achieved by:

 Working with customers to capture, understand and address current and emerging requirements, establish policies, and share best practices;

- Working with suppliers, consortia and standards bodies to develop consensus and facilitate interoperability, to evolve and integrate specifications and open source technologies;
- Offering a comprehensive set of services to enhance the operational efficiency of consortia; and
- Developing and operating the industry's premier certification service and encouraging the procurement of certified products.



The Open Group ...

- Is an international vendor and technology neutral consortium that organizations rely on to lead the development of IT standards and certifications
- Provides guidance and open environment to enable interoperability and vendor-neutrality
- Membership is open to all enterprises, small, medium and large, anywhere in the world



What The Open Group Does

• Membership

- Forums and Work Groups
- Standards Development, Industry and Domain

• Events

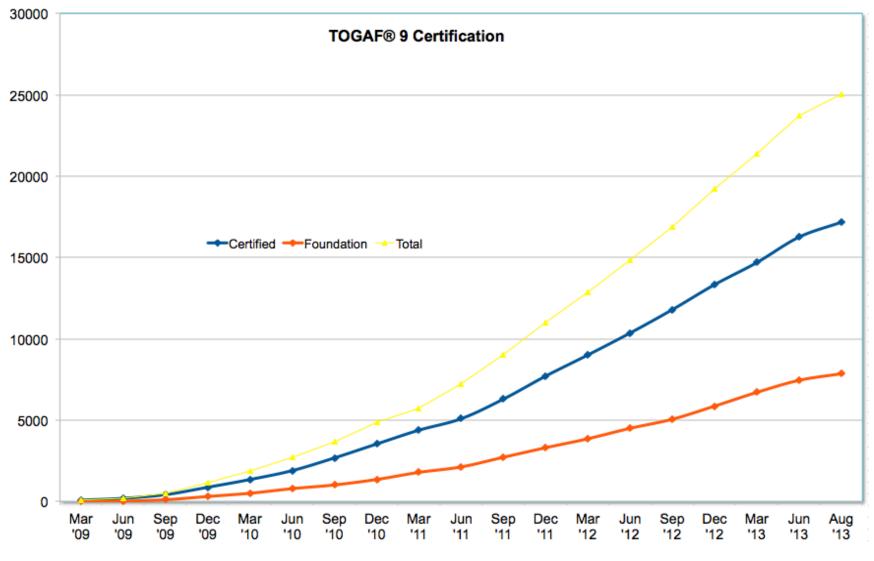
- International Conferences
- Regional Conferences

Certification

- People Open CA, Open CITS, ArchiMate®, TOGAF®,
- Products UNIX[®], Architecture Tools
- Services Accredited Training Providers



TOGAF® Certification Reaches 25,000** Milestone 8/13



THE

Valuable Certifications – Highest paying

□ <u>Foote report</u> Based on US & Canadian data

- TOGAF® and Open CA certification placed top of the 340 highest paying non-certified and 289 highest paying certified IT skills, respectively
- "vendor independent organizations such as The Open Group have far fewer resources for promoting their programs but what they do have are superb architecture certifications that employers need and highly value and we see their certifications holding their value if not gaining ground."



Open Group membership

Alistralia **Selon** Brazil Canal China Colombia **Czech Republic** Finland France Germany **Hong Kong** India Italy

Argentina

Japan Luxembourg Malaysia

40k people in >95 countries 450 memberships HQs in 37 countries 6 continents

> Mexico Netherlands New Zealand Norway

Poland Qatar Russian Federation Saudi Arabia Singapore South Africa Spain Sweden Switzerland Taiwan

United Arab Emirates

en GROUP THE Making standards work[®]



Focused on business objectives

Decided to create their own future

Chose open standards



Example of Members





Copyrig

Forums

Tackling Boundaryless Information Flow	White Papers	Standards	Product & service certification	People & professional certification
Enterprise Architecture	 ✓ 	v	v	v
Platform 3.0 (CC/BD/Soc/Mob)	~	v		
Portability of applications	~	v	v	~
Real-time and Embedded Systems	✓	✓	✓	✓
Security, compliance, identity and risk management	✓	✓	✓	~
Exploration Mining, Metals, Minerals	v	~		
Trusted technology – Supply Chain	v	~	v	

THE DPCN GROUP

Work Groups

Tackling Boundaryless Information Flow	White Papers	Standards	Product & service certification	People & professional certification
Quantum Lifecycle Management	v	✓	✓	
Semantic Interoperability	~	~	~	



Membership Key Features

- Early access to the latest information on standards industry developments
- Network with a world-class community of peers, experts, and industry leaders
- Gain insight for future decisions from major customers and suppliers
- Influence outcomes that benefit their organisations
- Grow professionally, and enhance credibility as industry thought-leaders



Enterprise Architecture using TOGAF®

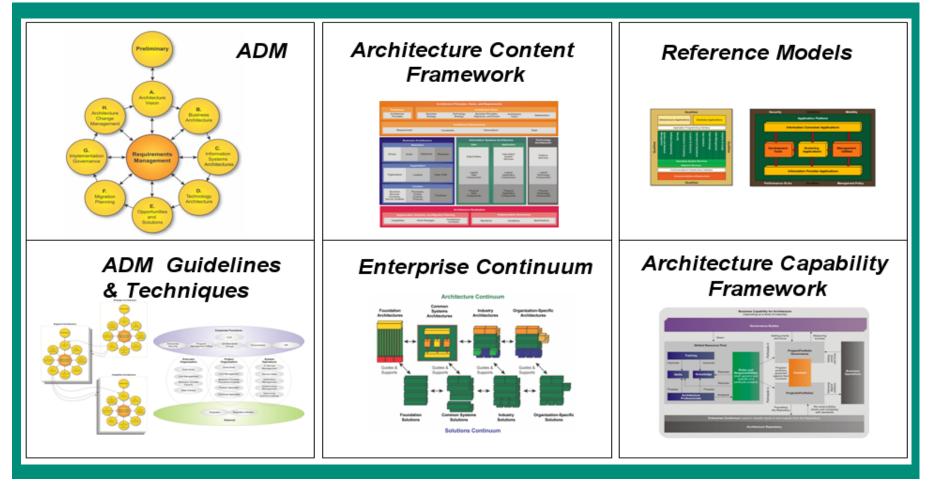


TOGAF® an Open Group standard

- The Enterprise Architecture standard used by the world's leading organizations to deliver business value.
- A methodology & framework
 - Combine industry best practices with your own organizations best practices
 - Everyone speaks the same language
 - The most prominent and useful EA standard
 - Avoid being locked into proprietary methods
 - Saves time and money
 - Proven, tested, and effective, accelerator
 - Utilize resources more effectively
 - Demonstrates ROI
 - Reliable
 - Benchmark



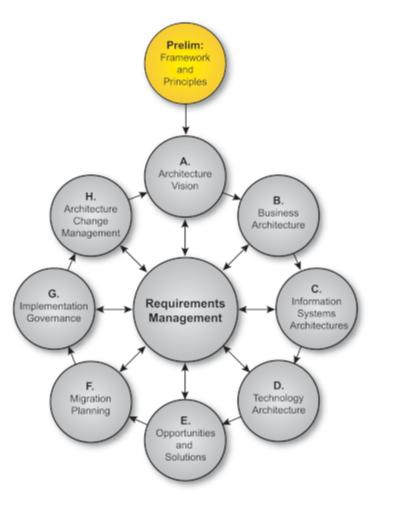
TOGAF[®] 9 Components



THE **DPCN** GROUP

Enterprise Architecture Practice Characteristics

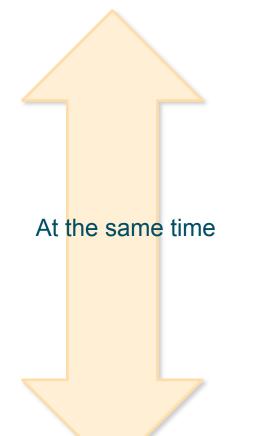
- Framework and Method
- Principles
- Standards and Taxonomy
- Governance
- Tools
- Organization, Roles, Responsibilities, Career paths
- Training and Certification
- Culture and Adoption
- Managing Political Change





Common Objectives driving EA usage

Deliver New Capabilities



Reduced Cost/Optimize Investment



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Placing Enterprise Architecture

Is it about where the EA function is located organizationally?

□ Is it about the behavior exhibited organizationally?

□ Is it about organizational maturity or "readiness"?

□ What about you and your partners?



A Management Discipline and Strategic Activity

- Identify the <u>scope</u> of business transformation
- Set out the principles
- Capture requirements
- Identify constraints
- Know where you are
- Know where you want to go
- Examine the gaps and implications
- Plan how to get there
- Execute on the best practice method tailored to you

EA Management Archetypes - Passive

- IT-biased EAM
 - Focus on IT operations and on IT alignment
 - Low values for design impact, integrative role and business support
 Passive role!
 - Focus on documentation, not on innovation support
 19 out of 94 EAM cases

Vgl. Aier, Gleichauf & Winter 2011 © Oct-12, IWI-HSG

EA Management Archetypes - Lightweight

- Very limited realization with regard to every design factor!
- Low maturity suspected
- 22 out of 94 EAM cases

Vgl. Aier, Gleichauf & Winter 2011 © Oct-12, IWI-HSG



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EA Management Archetypes - Active

- Business to IT model
 - Extensive IT support
 - Operations
 - Management
 - Strategy
 - Integrative role
 - Design impact is high
 - High maturity suspected
 - 53 out of 94 EAM cases

Vgl. Aier, Gleichauf & Winter 2011 © Oct-12, IWI-HSG

World Class EA: Capabilities

General Business Capabilities Su Architecture Team	pporting an Architecture Performance	Practice Team Mar	agomont		Risk Management		Enterprise Engagement
Leadership & Direction	Measurement	Team War	lagement		Kisk Management		& Enrolment
Architecture at the Strategy and Portfolio Management Level	Architecture at the F Level	Program	Archited	ture	at the Project Level		sing Architecture to Manage hird Party Contractors
Architecture-Led Enterprise Strategy Development	Architecture Supported Program Inception Architectural Governance and Issue Management			Architecture Budgeting & Estimation (Effort & Cost)			Architecture Supported Procurement
Architecture Support for Business and IT Strategy definition			Solution Architecture				Architecture Supported Contractor Governance
Architecture Road- Mapping				Proje	ect Assurance		Contractor Collaboration and Integration Management
Foundational Architecture Capal	bilities						
Architecture Standards & Reference Models	Architecture Deliverable Standardization	Architecture Infrastructure & Tools Standardization		5	Knowledge Management for Architecture Products		Configuration Management of Architecture Products
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Focused on business objectives

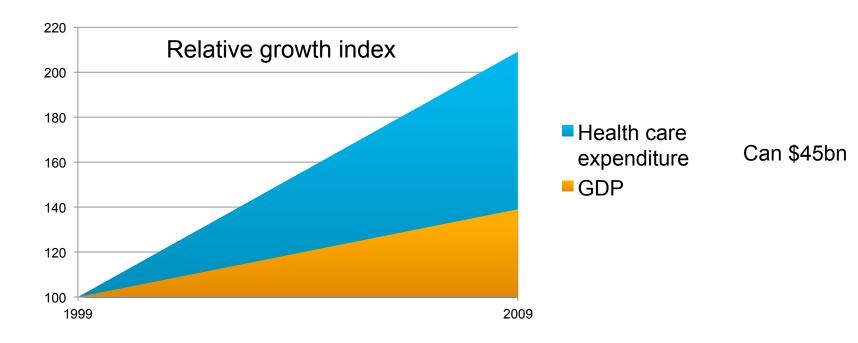
Decided to create their own future

Chose open standards











Made the choice to create their own future

Improve the quality of care



A member of The Open Group





Copyright (C) The Open Group 2012 Shift the cost

Shift the cost curve trend downwards

The start



Source: UCSF Medical Team 2009

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Find a better solution for Paging, an official form of communication in most hospitals





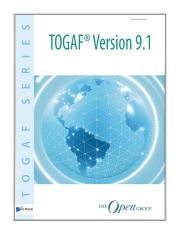
Made the choice to adopt open standards



TOGAF[®]

An Open Group standard

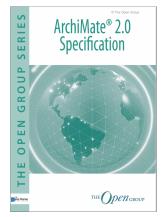
 The world-leading standard for how to do Enterprise Architecture





An Open Group standard

 Open and independent modeling language for enterprise architecture





Other stakeholder perspectives

The "what" and "why" of the problem





Research: 30+ papers from British Medical Journal, New England Journal of Medicine, Nursing Quarterly + . . .



The real problem with communication is a lot more complex



- Multi-disciplinary care team
- Mobile Knowledge workers
- Knowledge Workers: but they don't work in a Learning Organization
- Evidence Based Practice
- Governance around non-clinical matters
- Inadequate Information Technology -> it just doesn't support the natural way the work is done
- Overall enterprise culture is not supportive of total quality

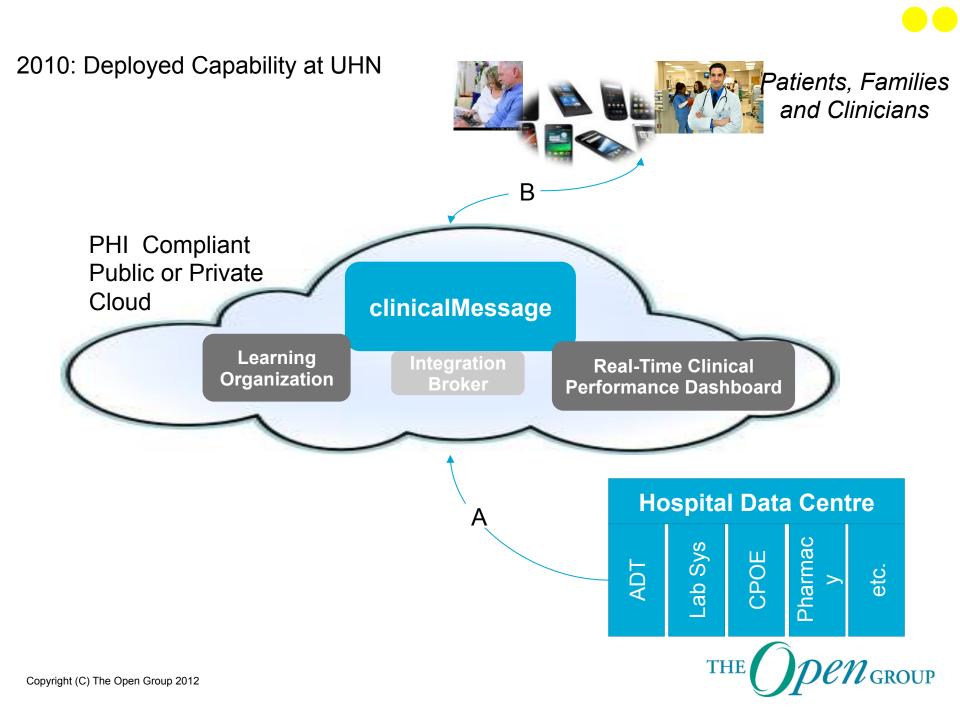


Value of Improved Communication



- ... Reduce avoidable errors caused by poor communication: e.g. not knowing the discharge date and time, not knowing that the patient doesn't speak English and call his daughter to translate
- ... Lessen time spent looking for the correct contact information
- ... Reduce ER Consult time
- Lessen Readmission Rates
- ... For Patient-Centered Medical Homes: Lessen admission rate for chronically ill patients
- ... Reduce Length of Stay





My Team and Patients

Search Patients

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Patient Centric Message



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www.cliniclaMessage.org

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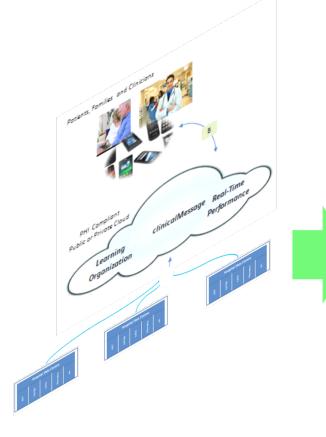
Benefits



- Efficiency gains via improved communication
- Reduction in length of stay
- Grassroots based Innovative solutions
- Patient satisfaction wait time, discharge time, care team and other measures
- Staff satisfaction accountability must come with tools to correct
- Re-admission rates
- Admission rate of chronically ill



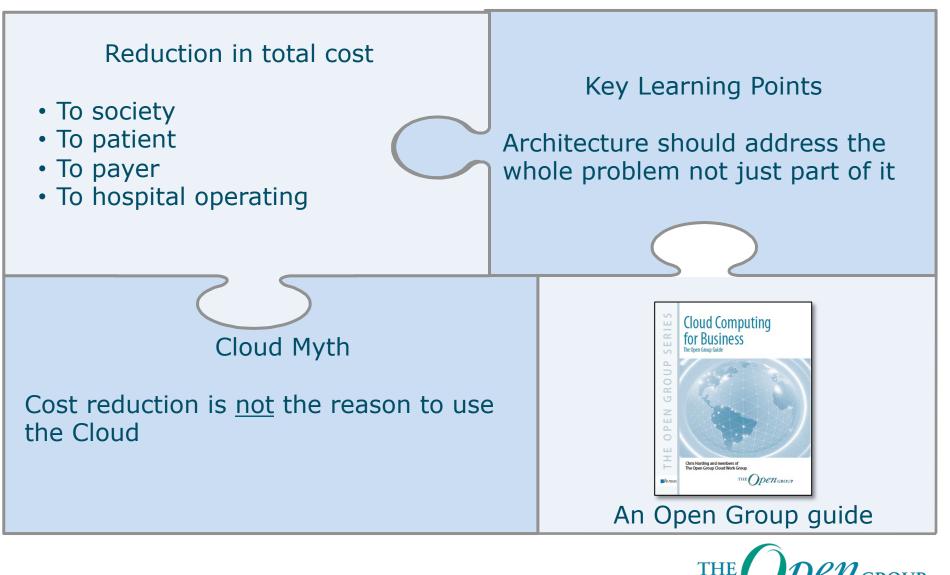
Cloud benefits

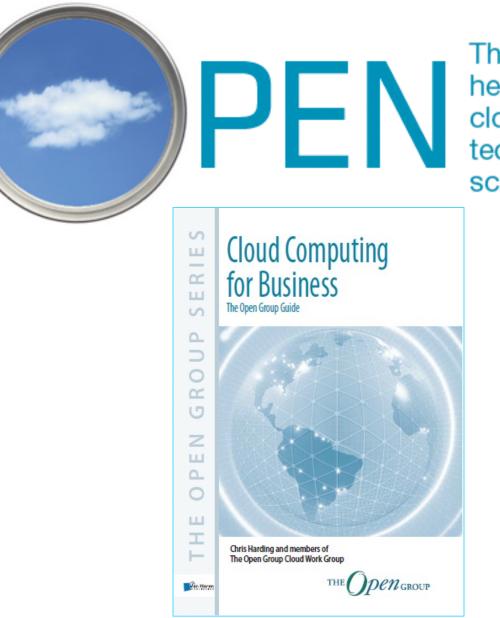


- Time and effort to enhance current and deploy new capabilities
- Cloud host makes best practices available
- Enables Inter-Organization collaboration and sharing
- Bring your Own Device accessibility from anywhere
- Faster Recovery in the event of a Disaster









The Open Group helps enterprises deploy cloud computing technology for greater scalability and ROI





Business focused White Papers

Building Return on Investment from Cloud Computing
 Strengthening your Business Case for Using Cloud

- Cloud Buyers' Decision Tree
- Cloud Buyers' Requirements Questionnaire, Version 1.0
- Maximizing the Value of Cloud for Small-Medium Enterprises
- Cloud Computing Explained

Availability



http://tinyurl.com/d2gxlc9



Projects to support Cloud architectures

Cloud Computing Reference Architecture

□ Using TOGAF® for Cloud Ecosystems

Cloud Interaction Ecosystem Language



Projects to support non-functional ...

- Security Principles for Cloud and SOA
 - White Paper:
 - An Architectural View of Security for Cloud

Cloud Computing Interoperability and Portability

Cloud Computing Governance





Focus on business objectives

Make the choice to create your own future

Make the choice to adopt open standards



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Case Study



Building an Architecture Practice in the Context of an IT Transformation

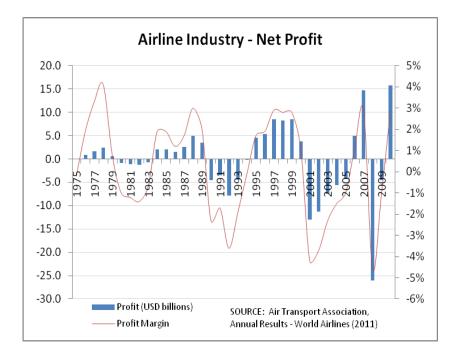
October 25, 2011 – The Open Group Conference Taipei, Taiwan

> Jake Sims Chief Architect, Cathay Pacific Airways





... and the airline industry was experiencing an extreme cyclical downturn



The cyclical nature of the industry requires long term planning and diligent cost control

Our industry

The industry is unique ...

- Driven by large, long-term assets including IT
- Cost management is critical
- Cyclical with decreasing cycle times and increasing volatility
- One of the first to go "online" with centralised reservation systems in the 1950s

2008 and 2009 were challenging years ...

- 2008 = record oil prices and record losses
- 2009 = Global Financial Crisis



Technology has always been important to the industry, but it is fast becoming indispensable

Increasing Need for Technology

- Changes in product distribution
- Unbundling, dynamic packaging
- Ancillary sales (air & non-air)
- e-Enablement of aircraft fleets
- Digitisation of cargo processes (e-Freight)
- Evolving consumers (digital natives)
- Growth of mobile computing
- Green IT
- Real-time integration with alliance partners and border security agencies
- Mergers





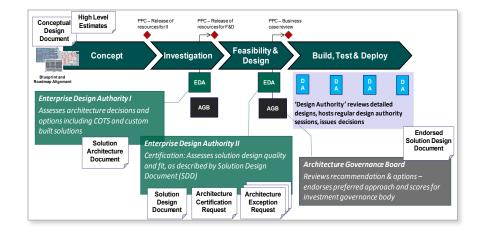
The need for a strong architecture process, a clear vision for the future and the path to achieve it were evident



Made the choice to adopt open standards and benefit from the collective knowhow of their peers

... so we used the TOGAF ADM and content framework to accelerate the development of our methodology









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"Other" Government Agency value Cases using TOGAF

- Canada
- India
- Brazil
- Norway
- UK
- UAE
- http://www.opengroup.org/public/member/proceedings/



Private Sector value cases using TOGAF

- Deutche Telekom
- Fannie Mae
- Devon Energy
- BNP Paribas
- Nationwide Insurance
- American Express
- http://www.opengroup.org/public/member/proceedings
- HuaWei, ChemChina, GKHB





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Philips

Case Study



Philips



• At Philips, we strive to make the world healthier and more sustainable through innovation. Our goal is to improve the lives of 3 billion people a year by 2025.



• We will be the best place to work for people who share our passion. Together we will deliver superior value for our customers and shareholders.

http://www.philips.com/about/company/missionandvisionvaluesandstrategy/index.page



Competence Development at Philips

- Philips carried out assessments on 900+ IT staff to benchmark them against the program.
 - Individual development plans
 - Readiness for Certification and a plan to achieve it
- Over 120 people from the Netherlands, US and India have achieved Open CITS certification.
- Addition of Service Management stream in 2012 has added 1000 people to the target group



THE



Focused on business objectives

Made the choice to create their own future

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Certification and "T-shaped" people

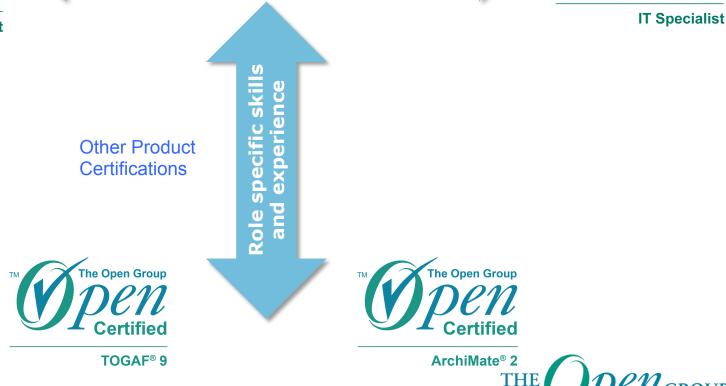


Generic skills and experience People, project management, business



GROUP

Architect



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The Open Group People Certification Programs

- Method Based TOGAF® and ArchiMate®
- Skills and Experience Based Open CA and Open CITS
 The Open Group Certified Architect (Open CA) Program
 The Open Group Certified IT Specialist (Open CITS) Program









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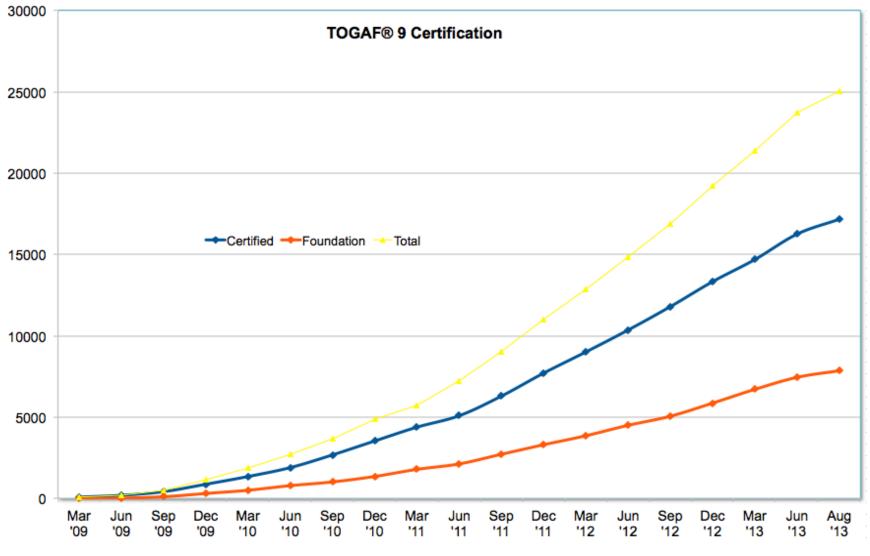
Valuable Certifications – Highest paid

□ Foote report Based on US & Canadian data

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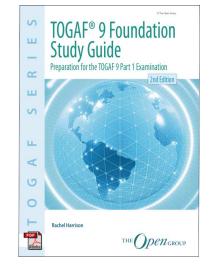
TOGAF® Certification Reaches 25,000 Milestone



THE

TOGAF Certification

- TOGAF the Enterprise Architecture standard used by the world's leading organizations to improve business efficiency
- Certification based on knowledge of TOGAF
- Certification requires passing exams
 - Prometric Test Center
 - Internet Based Testing (IBT)
- Accredited Courses are available world wide
 - 50 courses from 43 organizations
- Taking a course is advised but not required
- Self study guides are available





Levels

- Foundation:
 - knowledge of the terminology and basic concepts of TOGAF 9 and understanding of the core principles of Enterprise Architecture
- Certified
 - in addition to knowledge and comprehension, the candidate is able to <u>analyze</u> and <u>apply</u> knowledge of TOGAF



ArchiMate® 2 Certification



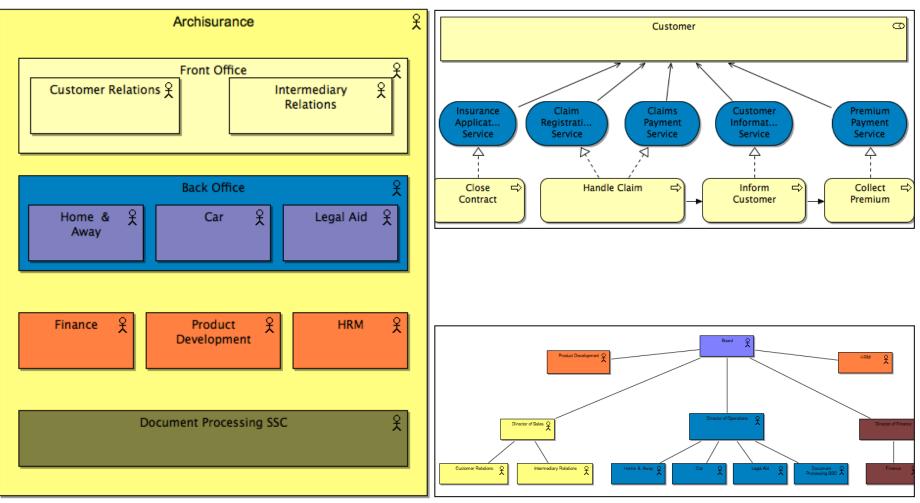
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ArchiMate®, an Open Group Standard

- An open and independent modeling language for enterprise architecture
- Supported by tool vendors and consulting firms
- Enables enterprise architects to describe, analyze and visualize the relationships among business domains in an unambiguous way.



Archisurance Case Study



THE

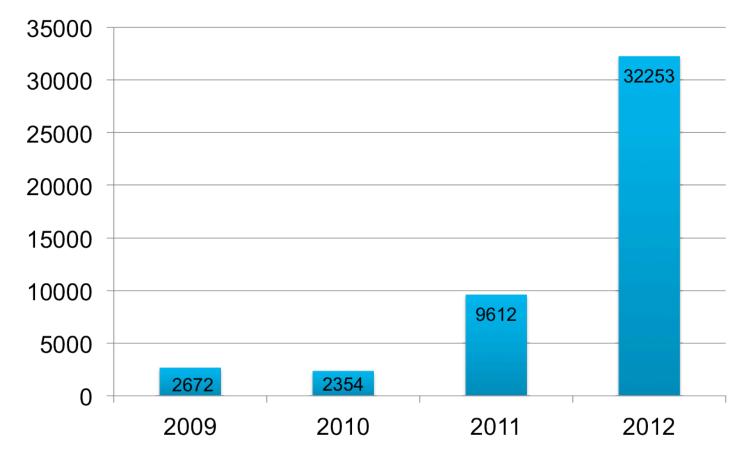
ArchiMate® 2 Certification

- Certification launched in January 2012
 - to provide validation that the candidate has gained knowledge of the terminology, structure, and concepts of ArchiMate and has the capability to use ArchiMate for modeling
- To become certified you must attend an accredited course and pass an exam
 - Accredited courses include a practical test
- 513 people certified
- 9 Accredited Courses





ArchiMate® Downloads



THE **DPCN** GROUP

Open Certified Architect and Open Certified IT Specialist



Open CA

- Open CA provides a skills and experience based certification program for IT Architects that is used by the world's leading enterprises
 - Key features and benefits
 - An independent, global certification program for qualifying the skills, knowledge and experience of IT Architects
 - The best & most professional IT Architect certification program in the industry
 - Objective, repeatable, reliable
 - A peer-reviewed, vendor-neutral benchmark
 - A guide for selecting the most qualified individuals for critical roles & responsibilities
 - Proven, tested & effective
 - Future streams for Business Architects and Enterprise Architects
 - Provides a clear path for professional development
 - Advance your career
 - Gain peer recognition
 - Succeed in today's competitive job market
 - Increase salary & promotion prospects
 - Don't have to prove your skills & experience
 - Boost your IT skills
 - Get more interesting & rewarding job assignments



Open Certified Architect

- Adopted by major customer enterprises
 - Astrazeneca
 - ING
 - Nationwide
 - UPS
 - Others that cannot be named at this time

71

- Will increasingly be included in RFP's
- Certifications to date
 - > 3,200

- Certifications to date at 160 enterprises, including leading customers
 - Cargill Corporation
 - Credit Suisse
 - DHL
 - Direct Energy
 - GSA
 - Gtech
 - HSBC
 - Shell
 - Vodafone
 - Wal-Mart

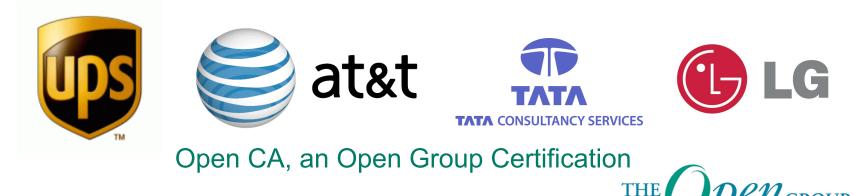


Open CA Adoption

- 3587 certified individuals from 160+ companies across 60 countries
- Accredited Certification Program (ACP) providers are IBM, HP, Raytheon and CA
- Large corporate users include:



Organizations currently running pilot programs:



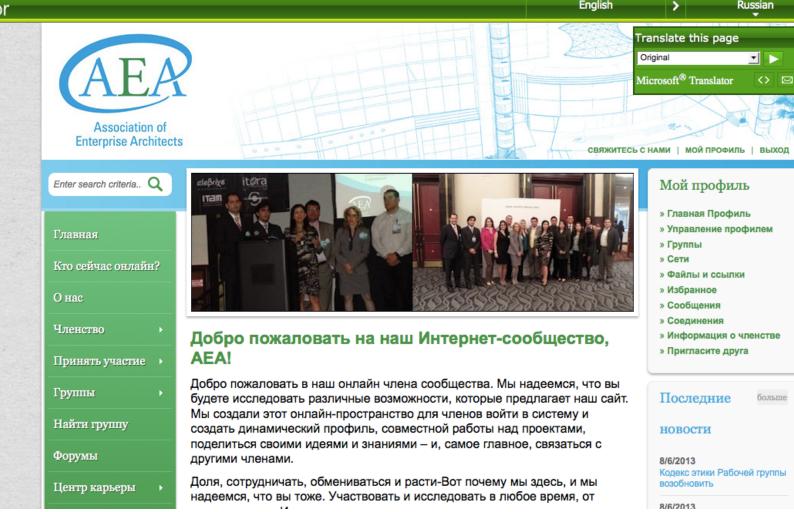
Philips

An Open CITS Case Study



The AEA a Professional Organization

Translator





Russian

English

Thank You

